

BIV Biggest commercial real estate brokerages

Ranked by number of licensed commercial agents in 2011¹

Rank '11	Company	Year founded	Manager	No. comm. leases in '10/'09	No. comm. sales in '10/'09	No. commercial agents '11/'10
1	Colliers International 200 Granville St Suite 1900, Vancouver V6C 2R6 P: 604-681-4111 F: 604-661-0849 www.colliers.com	1898	David Bowden, CEO, Canada	NP 782	NP 193	142 144
2	Cushman & Wakefield Ltd 700 Georgia St W Suite 700, Vancouver V7Y 1A1 P: 604-683-3111 F: 604-683-0432 www.cushwake.com	1913	Hendrik Zessel, senior managing director	NP NP	NP NP	69 62
3	CB Richard Ellis Ltd 1111 Georgia St W Suite 600, Vancouver V6E 4M3 P: 604-662-3000 F: 604-684-9368 www.cbre.ca	1984	Mark Renzoni, executive vice-president, regional managing director	NP NP	NP NP	57 54
4	NAI Commercial 535 Thurlow St Suite 100, PO Box 37, Vancouver V6E 3L2 P: 604-683-7535 F: 604-691-6688 www.naic.ca	1981	Greg McPhie, managing partner, B.C.	133 172	108 111	52 54
5	DTZ Barnicke 475 Georgia St W Suite 800, Vancouver V6B 4M9 P: 604-684-7117 F: 604-684-1017 www.dtzbarnicke.com	1968	Scott Primrose, managing partner Robert Saunders, partner John McIntyre, partner	NP 355	NP 83	47 50
6	Avison Young 1055 Georgia St W Suite 2100, Vancouver V6E 3P3 P: 604-687-7331 F: 604-687-0031 www.avisonyoung.com	1978	Mark Hannah, managing director	NP NP	NP NP	42 36
7	Macdonald Commercial Real Estate Services Ltd 1770 7th Ave W Suite 301, Vancouver V6J 4Y6 P: 604-736-5611 F: 604-736-7976 www.macdonaldcommercial.com	1996	Tony Letvinchuk, president	NP NP	NP NP	33 32
8	Newmark Knight Frank Devencore 543 Granville St Suite 1001, Vancouver V6C 1X8 P: 604-681-3334 F: 604-681-5255 www.devencorenkf.com	1998	Jon Bishop, vice-president and general manager	NP NP	NP NP	11 9
9	HQ Real Estate Services 1285 West Broadway Suite 530, Vancouver V6H 3X8 P: 604-899-1122 F: 604 608 5601 www.hqreservices.com	NP	David England, principal and CEO David Goodman, principal Mark Goodman, principal	NP NP	NP NP	10 NP
10	Re/Max Commercial Advantage 889 Pender St W Suite 501, Vancouver V6C 3B2 P: 604-899-9293 F: 604-899-1293 www.commercialadvantage.ca	2008	Moojan Azizi, managing broker	29 5	15 2	7 7
11	Jones Lang LaSalle 400 Burrard St, 21st floor, Vancouver V6C 3A6 P: 604-998-6001 F: 604-998-6018 www.joneslanglasalle.ca	2011	Ray Ahrens, executive vice-president	0 NP	0 NP	5 0
12	Frontline Real Estate Services Ltd 5658 176 St Suite 200, Surrey V3S 4C6 P: 604-687-8300 F: 604-687-8322 www.flre.ca	2009	Jordan MacDonald Justin Mitchell, directors	10 5	40 30	5 NP
13	RGD Commercial Realty Advisors Inc 610 Granville St Suite 610, Vancouver V6C 3T3 P: 604-628-4000 F: 604-628-4340 www.rgdcommercial.com	2005	Rob DesBrisay, president	NP NP	NP NP	4 4
14	Corbel Commercial Real Estate Services 632 Citadel Parade, Vancouver V6B 1X3 P: 604-609-0882 F: 604-609-0886 www.corbelcommercial.com	2006	Robert Tham, managing broker	NP 50	NP 13	2 2
14	Taurus Commercial Real Estate Services 2383 King George Hwy Suite 207, Surrey V4A 5A4 P: 604-531-1686 F: 604-531-1658 www.tauruscommercial.ca	2008	Cliff Raps, president	NP NP	NP NP	2 2

Sources: Interviews with above companies and BIV research. Companies that responded to requests for information are listed. NR Not ranked NP Not provided 1 - Provided by the Real Estate Council of B.C.

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Ranked by total number of licensed agents

Rank '11	Company Address	Geographic areas served	Year founded	Manager(s)	No. of licensed agents '11/'10
1	Royal Pacific Realty Corp (Vancouver West) 550 N Tower, Oakridge Centre, 650 41st Ave W, Vancouver V5Z 2M9 P: 604-266-8989 F: 604-266-8829 www.royalpacific.ca	Lower Mainland	1995	Rose Yih, Oakridge office assistant manager Andrew Peck, vice-president, general manager David Choi, president and CEO	413 381
2	Sutton Group WestCoast Realty (Broadway) 1508 Broadway Ave W Suite 301, Vancouver V6J 1W8 P: 604-714-1700 F: 604-738-1888 www.suttonvancouverwestside.com	Greater Vancouver	1988	Dale Murchison, managing broker Howard Or, sales manager	292 251
3	Sutton Group WestCoast Realty (Coquitlam) 403 North Rd Suite 102, Coquitlam V3K 3V9 P: 604-415-9800 F: 604-415-9988 www.suttoncoquitlam.com	Lower Mainland	NP	Jason Watson, managing broker Merrily Hackett, general manager	279 236
4	Homeland Realty 8168 Granville St Suite 200, Vancouver V6P 4Z4 P: 604-263-7833 F: 604-263-7855 www.home-land.ca	Lower Mainland	NP	NP	267 233
5	Macdonald Realty Westmar 5188 Westminster Hwy Suite 203, Richmond V7C 5S7 P: 604-279-9822 F: 604-279-1887 www.macrealty.com	Richmond, Greater Vancouver	1991	Andrew Leong Glenn Temes, managing brokers	247 235
6	Royal Pacific Realty (Kingsway) Ltd 3107 Kingsway Ave, Vancouver V5R 5J9 P: 604-439-0068 F: 604-439-0990 www.royalpacific.ca	Lower Mainland	1996	David Choi, president and CEO Ed Fung, vice-president, development, Kingsway office manager	241 233
7	Pemberton Holmes Ltd 805 Cloverdale Ave Suite 150, Victoria V8X 2S9 P: 250-384-8124 F: 250-380-6355 www.pembertonholmes.com	Vancouver Island	1887	Mike Holmes, managing broker	219 218
8	Sutton Centre Realty 3010 Boundary Rd, Burnaby V5M 4A1 P: 604-435-9477 F: 604-435-9412 www.suttoncentrerealty.com	Burnaby, Coquitlam, New Westminster, Vancouver and surrounding communities	1991	Glen Magnus, sales manager	196 189
9	Amex-Fraseridge Realty 6325 Fraser St Suite 200, Vancouver V5W 3A3 P: 604-322-3272 F: 604-325-3298 www.amexrealty.ca	Greater Vancouver	1992	Ranjan Sharma	186 215
10	Macdonald Realty 2105 38th Ave W, Vancouver V6M 1R8 P: 604-263-1911 F: 604-266-3514 www.macrealty.com	Greater Vancouver	1944	Bill Dick, managing broker	179 166

Sources: Information provided by the Real Estate Council of B.C., interviews with above companies and/or BIV research. NP Not provided NR Not ranked

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